

Better Together Partner Program

We believe that working together
makes both of us stronger

Combining our expertise with that of our partners, we can create better solutions for our clients. With a host of benefits including stronger marketing solutions, in-depth joint strategies, and support when you need it, our partner program provides you with benefits and resources needed, giving you an edge in the industry, as we build something better, together.

www.wavestore.com/partner



Our philosophy is based on partnerships

Being open platform and truly independent, we depend on close relationships with system integrators, technology partners, distributors and consultants across the world, to deliver innovative best-in-breed total security solutions across a wide variety of markets.

Wavestore Better Together Partner Program is designed to offer real-world benefits to customers involved in the design, installation and commissioning of electronic security solutions. At Wavestore, we believe we're much better together with close partnerships leading to stronger solutions, happier end-customers and more winning situations.



Building better

Ensuring a beneficial and trustworthy relationship is at the core of our Better Together Program. We endeavour to provide you with the latest technologies and greatest minds, as we build a working relationship that will call on our individual and combined expertise. With open-platform comes the ability to innovate together and build new solutions in line with your business objectives.

Winning business together

With ever developing technologies, updates and integrations, we know that working directly with our partners ensures bespoke deployments can run smoothly to give the best possible result to the client. Working collaboratively right from design through to implementation, our expert team is with you each step of the way as we maximise our combined potential.

Latest Technology

Unlock the benefits of a wider ecosystem of technology partners and products which fit the job in hand, whilst enabling future upgrade opportunities as new technology is adopted. Seamlessly integrate with thousands of devices including the latest in video analytics, facial recognition, access control, ANPR and much more.

Training program

Our partners have access to a comprehensive training program where delegates will discover how to win more business in partnership with Wavestore. Receive technical training which brings your engineers to a competent level to design, install and commission Wavestore's Video Management Software suite. Training is a key requirement for our higher partner levels to enable you to enjoy a host of additional benefits.



Marketing

As a Wavestore partner, you will have access to our marketing department who will assist in joint activities. Whether this be social media promotions, webinars, case studies, press releases, web pages, or other collateral, our dedicated team is keen to work with partners to provide all promotional materials.

With expert design and copywriting, alongside an in-depth knowledge of the technologies and markets, our messaging reaches the desired audience, with great impact.

Innovation

Winner of two Queen's Awards for Enterprise, Wavestore's most important innovation is that it enables you to innovate too. Our powerful Video Management Software can be used with a host of third-party technologies empowering you to deliver the right security solution to your end customer and, in partnership, we will support you every step of the way.

Partner portal

As a partner, you'll have access to our dedicated on-line Partner Portal where you'll find a host of useful tools, such as our latest MSRP price list, manuals & set-up guides, quick start guides, e-training resources, presentations, and much more...

How to register

The Better Together Partner Program is open to any company that designs, installs and commissions electronic security systems, simply visit www.wavestore.com/BTPP or contact us to get set up.

Contact Us

To put our highly secure video management systems at the core of your security solution, contact us to speak to one of our experts today.

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